

**TRAINING PROGRAMME  
ON  
FINANCING AGRICULTURE AND  
ALLIED SECTORS AND MONITORING &  
FOLLOW-UP OF ADVANCES  
(DECEMBER 11 – 15, 2017)**

**NOMINATION FORM**

*(Please fill up the form with telephone/mobile numbers and complete address for effective communication)*

1. Name:
2. Designation:
3. Address of Branch/RO/ZO/HO:
4. Tele/Fax/ Mobile No:
5. E-mail address:

Date:

Place:

Forwarding Authority  
Signature

**Please send your nominations to:**

Centre for Financial Inclusion &  
Entrepreneurship (CFIE)  
National Institute of Rural Development &  
Panchayati Raj  
Rajendranagar  
Hyderabad -500 030

E-mail address: cfie.nirdpr@gmail.com  
Phone : 040-2400 8482/548/534

**Directors of the Programme:**  
Shri R N Dash & Mr. V. Rama Mohana Rao

**Last date for Nomination & Confirmation  
December 07, 2017**

**ABOUT NIRD&PR**

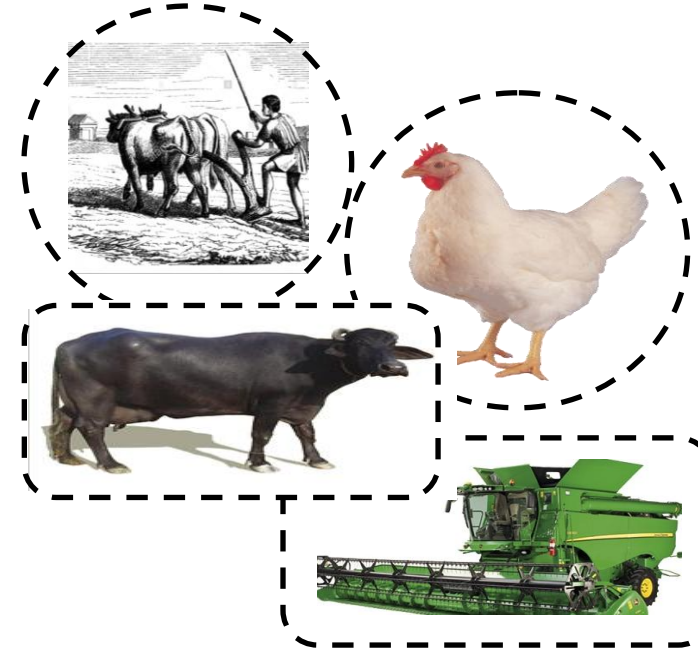
Established in 1958, National Institute of Rural Development and Panchayati Raj (NIRD&PR) is a premier training institute and a centre of excellence in research and consultancy services in the rural development arena. Recognized internationally as one of the UN-ESCAP centres of excellence, it builds capacities of functionaries in rural development, elected representatives of Panchayats, bankers, NGOs and other stakeholders. The institute is located in the historic city of Hyderabad in Telangana state.

**LOCATION & FACILITIES**

NIRD&PR is located on a sprawling 42 hectare beautiful campus in Rajendranagar, Hyderabad. The institute has a well organized and computerized library with a collection of over 90,000 volumes. Besides well-equipped classrooms and guest houses, the institute has a healthcare centre, a community health club with modern equipment, and facilities for yoga, Badminton, Tennis, Table Tennis, Swimming pool, etc.

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राष्ट्रीय ग्रामीण विकास एवं पंचायती  
राज संस्थान  
National Institute of Rural  
Development & Panchayati Raj  
Rajendranagar, Hyderabad –  
500 030, Telangana, India.  
www.nird.org.in

## ABOUT CFIE

NIRD&PR has an exclusive Centre for Financial Inclusion & Entrepreneurship (CFIE) to impart training, research and consultancy services in the areas of banking and rural credit. The erstwhile name of CFIE is Centre for Rural Credit & Development Banking (CRCDB). The unique feature of the centre is its faculty are experienced bankers and practitioners in the industry. As banks play a crucial role in rural development, NIRD&PR has been associated with several banks in providing quality training to rural credit officers. CFIE conducts training programmes, organizes workshops and conferences on broad themes such as micro-finance, financial inclusion, agricultural & rural credit, opportunities & challenges in MSME sector, monitoring & follow up of priority sector lending, management of stressed assets, etc.

## ABOUT THE PROGRAMME

Though there has been a tremendous growth in crop loans, the investment credit in the form of term lending is growing at a snail's pace almost in every bank in India. Lack of appraisal skills on the part of field officers is found to be one of the main reasons for such poor performance. As a result, there is no capital formation in the agricultural sector and the farmers' distress is a common phenomenon across the country. To address this gap, the training programme is designed so as to equip the rural credit officers with technical skills, knowledge and approach to appraise the investment credit proposals in a professional manner. Also, the training programme focuses on pre- and post-sanction follow up and monitoring of rural finance. Field visit will also be arranged for the participants.

## OBJECTIVES OF THE PROGRAMME

- ❖ To enhance the appraisal skills of the field officers/credit analysts/rural bankers
- ❖ To help the banks to increase the investment credit portfolio in agriculture & allied sectors including MSME segments
- ❖ To focus on pre- and post-sanction follow up and monitoring of rural credit portfolio.

## OUTCOME OF THE PROGRAMME

At the end of the training programme, the participants will gain adequate knowledge on managerial, marketing, technical and financial aspects of rural credit proposals. They will be able to appraise investment credit proposals in agriculture & allied sectors, and MSME segments confidently. The officers will also become better supervisors of their loan portfolio. Standard reading material will be supplied to each participant for ready reference.

## CONTENT OF THE PROGRAMME

The programme will provide analytical orientation on rural credit and business opportunities along with challenges faced by the banks. The course covers Poultry, Dairy, Green House, Micro Minor Irrigation, contract farming, FPOs, SHG Bank Linkage, MSME financing etc.

## RESOURCE PERSONS

CFIE has three experienced in-house faculty with long experience in the rural credit sector. Besides, the centre has several subject matter specialists/practitioners in rural credit and monitoring & follow-up of advances.

## TRAINING FEE

Training fee of Rs.2500/- per day per participant is payable excluding GST of 18%. The fee can be remitted to the bank account as given below:

Name of the account: CRCDB and MI NIRD  
Bank's Name: SBI, NIRD Campus,  
Rajendranagar, Hyderabad  
Account No. : 62094863681 (SB Account)  
IFS Code: SBIN0020965

## PROFILE OF THE PARTICIPANTS

Agriculture Field Officers, Rural Credit Officers, Branch managers of rural & semi-urban branches, Officers in R.O/Z.O/H.O dealing with high value advances in agriculture & allied sectors, newly recruited/promoted officers, officers involved in monitoring & follow up of rural credit/MSME loan portfolio, etc.

## ACCOMMODATION & BOARDING

The participants will be provided decent accommodation at the guest house in the campus. The participants are requested to report at NIRD&PR hostel, Rajendranagar, Hyderabad on December 10, 2017 (evening). Before reaching the guest house, they may contact reception at 040 – 2400 8500.

## UPCOMING PROGRAMMES AT CFIE

1. January 22 – 25, 2018: Credit Flow for Rural Development